

## WAASS BAA12-13 Solicitation Questions and Answers

Amendment 00001

- 1.) If the SWaP can be shown analytically to meet the above B-200 or Predator parameters, does the test have to be flown on a two engine aircraft? Is the BLOS satellite access cost paid for by the government? **The sensor does not need to be flown on a twin engine aircraft but does need to be demonstrated during an aerial event. If the vendor wants to access BLOS satellites during the demonstration, they would do so at their own costs.**
- 2.) Will this be a new contract or a recompetete? **This is NOT a recompetete.**
- 3.) If it is a recompetete, can you also provide the previous solicitation #, the value of the award, as well as who the incumbent is? **This is not a recompetete, there is no incumbent.**
- 4.) List of Items, Schedule of Requirements, Scope of Work, Terms of Reference, Bill of Materials required? **The Scope of Work is located on page 7-8. We do not have a List of Materials, Terms of Reference, or Bill of Materials.**
- 5.) Soft Copy of the Tender Document through email? **No, White Papers and Proposals are to be submitted through the BAA website once you are registered.**
- 6.) Names of countries that will be eligible to participate in this tender.
- 7.) Information about the Tendering Procedure and Guidelines? **This information is in the BAA**
- 8.) Estimated Budget for this Purchase? **It is possible there will be multiple awards. Therefore it would be premature to state what the budget will be.**
- 9.) Any Extension of Bidding Deadline? **No extension on the deadline.**
- 10.) Any Addendum or Pre Bid meeting Minutes? **No**
- 11.) Ref 8.2/Appendix B: What is the intent of the "Requirement Addressed" section? **This section is for the contractor to address the technical understanding of the requirement. Should one 500 word or less section be completed per requirement (shall) of section 1.8.1.1? No, the total is 500 or less for the entire section as indicated in the instructions.**
- 12.) Ref 4.3: Are figure/table/chart descriptions exempt from the white paper word count, or just words within the figure/table/chart. The section is clear it states that **"Pertinent figures, tables, and charts are encouraged and are not included in the word count and font size limitation for the various sections of the Project Proposal Form".**
- 13.) Unable to register on the portal, will that be repaired soon? **Please contact the BAA help desk as indicated in the BAA under "4.8. Further Assistance Needed for this BAA".**

14.) Question 1: REF: Section 1.8.1.1, "Terminology and Configuration." Does DHS have a requirement on the minimum flight altitude (AGL) corresponding to the Coverage Requirements, or can the bidder specify the flight altitudes as a test card variable to demonstrate GSD / coverage? **DHS does not have a requirement for the minimum flight altitude. The responder to address the altitude needed to satisfy the sensor performance requirements. The platform should be at a sufficient altitude to not draw attention from the adversary during operations.**

15.) Question 2: REF: Section 8.2, Appendix B, "DHS Borders and Maritime Proposal Form". Under the section "List of Tasks and Schedule". Do each of the listed tasks, Task 1 – N , specifically correspond to the Tasks listed in the BAA, section 1.8.4 deliverables? **Yes**

16.) Question 3: REF: Section 8.2, Appendix B, "DHS Borders and Maritime Proposal Form". Under the section "Breakout and Categorization of Costs" there is a line for "Capital Equipment." Is the intent of this line to capture the total capital expenditures included in the proposed solution or only the "rent" for use of any capital equipment included in the proposed solution? **Both**

17.) Question 4: REF: Section 8.2, Appendix B , "DHS Borders and Maritime Proposal Form". Under the section "Breakout and Categorization of Costs," can you please give examples of specifically what types of costs should be included on the line "M&S"...materials and subcontracts? **The White Papers will not be evaluated against each other; therefore the Government is not expecting you to have every line filled out. We are more interested in your technical ability and or solutions. With that said the Government is unable to give you examples because your solution may not require M&S or subcontracts.**